# Employment Softwarefor Recruiters and HR —

Recruiter 4 Windows, IRIS, Resume Assistant, Resume Detective.

. Home:

En Français.

Your Vision

● Knowledge Probe Inc. specializes in the development and support of a variety of recruitment solutions for HR, Permanent Placement Agencies, Temporary Recruiting, Contract Consultants, Executive Recruiters and other organizations dealing with people and skills. Our solutions cover the spectrum from home-based recruiters using small databases, through mid-sized companies, to enterprise-wide recruiting with client/server technology. All products are MS/Windows-based.

Technology

Our Focus

Our clients are those that cannot find "off-the-shelf" solutions to fit their recruiting needs.

Products:

• Recruiter 4 Windows (R4W) is a fully-customizable system that adapts to the needs of any client.

Clients

• IRIS interprets, classifies, and categorizes résumés and exports information into R4W.

Support

• Résumé Assistant provides résumé interpretation for anyone who is swamped with résumés.

Careers

• FREE! Résumé Detective scans the web looking for résumés that fit your requirements.

Free Stuff

• Résumé Mirror will be announced soon.

Contact Us

Please direct inquiries about these pages to webmaster@recruiter.ca.

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# 

# Technology.



# • The Recruiting Engine



Knowledge Probe uses a proprietary recruiting engine that we have specifically designed for Windows-based recruiting. This engine allows us to create systems that are unique for every customer, yet every customer benefits by using the same engine.



Our Focus

How is this possible? Because we have wrapped specific client application needs as layers or shells around the engine. Every client gets the same engine, everyone has the same level of maintenance, everyone has the same basic functionality, yet everyone still gets to work differently.



## • One "Shoe" Really Does Fit All!



Recruiter 4 Windows is the only recruiting package that can be easily adapted to your ways of recruiting and your hiring processes. No longer do you have to settle for software that makes you change the way you do business. Agency recruiters get what they want. Corporate recruiters get what they want. In any way or manner.



### • Customization



R4W customization includes: screens (fields, look, feel, response, layout), terminology, database fields, lookup codes, reports, menu commands, power buttons and above all functionality.



# • Language-Friendly

R4W's customization has allowed it to operate entirely in French. For example, several clients in Quebec, Canada use completely different French versions of Recruiter. Screens, messages, lookups and reports all in French. Remember, they all use the same recruiting engine as the base.

### • Recruiter 4 Windows

R4W is a comprehensive, highly integrated recruitment software system that provides total candidate, client, contact and job opening management. A relational planner tracks events and activities from anywhere in the system.

R4W operates in today's world of client server and wide area networks using the latest industry standard operating system and RDBMS platforms. The optional Internet Assistant modules provide secure two-way access via the internet.

# • Intelligent Resume Input System

IRIS reads and interprets the contents of resumes, extracts the information you want and puts it into the R4W database. IRIS is an integral part of R4W.

IRIS indexes every non-trivial word in the resume for later retrieval. As an expert system, IRIS already knows the different ways that people will present their skills and looks for the variations on your behalf.

# **9** Features Summary

Detailed specifications for R4W and IRIS are found here.

# 

### Products.



• The Recruiter line of products is available in different versions for both corporate recruiters and agency-based recruiters. Each line provides for varying degrees of integration depending on client requirements.

# Our Focus

# Compare our Recruiting Solutions



Products:

• Recruiter 4 Windows. R4W is a complete, fully-customizable recruiting solution for the recruitment industry and corporate recruiters. The product is adapted to the workflows and processes of the each client.



• IRIS. Intelligent Resume Input System extracts all vital information from resumes. Has powerful user options. Works with any Recruiter product.



● IRIS/SA. Customizable, stand-alone version of IRIS. Interfaces with any existing recruiting product that is SQL-compliant. Please call regarding your integration requirements.



Careers

• Resume Assistant. Starter system for resume handling. Extracts name, address, phones, email, skills, jobs and degrees.

# Contact:Us:

• Resume Detective. Free product. Hunts for web-based resumes at free resume sites and passive locations.

• Resume Mirror. Programmable resume component for integration with existing recruiting systems. Currently undergoing beta testing as of Sept/Oct 2000. Call for more information.

# **Product Features Comparison**

|                                   | R4W | RA | R4W<br>SE | IRIS   | IRIS<br>SA |
|-----------------------------------|-----|----|-----------|--------|------------|
| Basic Resume<br>Interpretation    | -   |    | -         |        |            |
| Employment & Education Extraction | -   | -  | -         |        |            |
| Extended Resume<br>Processing     | -   | -  | -         |        |            |
| French Resume<br>Extraction       | -   | -  | -         |        |            |
| Candidates                        |     |    |           |        |            |
| Job Orders                        |     | -  |           | -      | -          |
| Clients                           |     | -  |           | -      | _          |
| Contacts                          |     |    |           | -      |            |
| Events &<br>Activities            |     | •  |           |        |            |
| Placement Tracking                |     | _  |           | _      | -          |
| Send-Outs                         |     | _  |           | _      | _          |
| Contracts Option                  |     | -  | -         | -      | -          |
| Time Sheet<br>Option              |     | -  | _         | -      | -          |
| Integrated Planner                |     |    |           | -      | _          |
| Document<br>Management            |     | -  | -         |        |            |
| Searching                         |     |    |           | -      | -          |
| Automatic Match                   |     | _  |           | _      | -          |
| Extended Security<br>Settings     |     | -  | -         | -      | _          |
| Audit Log                         |     | -  |           | _      | -          |
| Client/Server                     |     | -  | -         |        |            |
| Multi-User                        |     |    |           |        |            |
| Internet Applicant Option(s)      |     | -  | -         | -      | -          |
| Internet Job Order Options        |     | -  | -         | -<br>- | -          |
| Stock Reports                     |     |    |           | -      | -          |
| Custom Reports                    |     | _  |           | -      | -          |
| Complete Lookup Codes             |     | -  | -         |        |            |
|                                   |     |    |           |        |            |

| Custom Skill Lookups                      |          |       |         |          |          |
|---|----------|-------|---------|----------|----------|
| Full Customization                        |          | [-]   | _       | -        |          |
| Basic Customization & User-Defined Fields |          | -     |         |          |          |
| French Version                            |          |       |         | _        | _        |
| Base Pricing                              | \$15,000 | \$259 | \$4,000 | \$4,000  | \$10,000 |
| Extra Users                               | \$600    | -     | \$600   | discount | discount |



Enter Web Address: http:// All Take Me Back Adv. Search

Searched for http://www.recruiter.ca

18 Results

<sup>\*</sup> denotes when site was updated.

| Search Re | esults for | Jan 01. | 1996 - | Jul 08. | 2003 |
|-----------|------------|---------|--------|---------|------|
|-----------|------------|---------|--------|---------|------|

| 1996    | 1997    | 1998    | 1999                  | 2000   | 2001   | 2002   | 2003    |
|---------|---------|---------|-----------------------|--|--|--|---------|
| 0 pages | 0 pages | 0 pages | 1 pages               | 6 pages  | 5 pages  | 6 pages  | 0 pages |
|         |         |         | <u>Apr 23, 1999</u> * | Mar 03, 2000<br>Aug 11, 2000<br>Aug 16, 2000<br>Sep 19, 2000<br>Oct 18, 2000<br>Oct 24, 2000 | Apr 18, 2001<br>May 16, 2001<br>Jul 21, 2001<br>Sep 26, 2001<br>Nov 29, 2001 | Jan 22, 2002<br>May 28, 2002<br>May 29, 2002<br>May 30, 2002<br>May 31, 2002<br>Jun 05, 2002 |         |

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Enter Web Address: http:// All Take Me Back Adv. Search

Searched for http://www.recruiter.ca/detective/nj.html

13 Results

<sup>\*</sup> denotes when site was updated.

|        |         | _     |     |     |      |           |      |
|--------|---------|-------|-----|-----|------|-----------|------|
| Search | Results | tor . | Jan | 01. | 1996 | - Jul 08. | 2003 |

| 1996    | 1997    | 1998    | 1999  | 2000   | 2001                         | 2002                | 2003    |
|---------|---------|---------|---|--|------------------------------|---------------------|---------|
| 0 pages | 0 pages | 0 pages | 4 pages   | 6 pages  | 2 pages                      | 1 pages             | 0 pages |
|         |         |         | Oct 13, 1999 * Oct 23, 1999 Nov 14, 1999 Nov 15, 1999 | Mar 02, 2000<br>Mar 07, 2000<br>May 10, 2000<br>Jun 14, 2000<br>Oct 14, 2000<br>Dec 10, 2000 | May 04, 2001<br>Jul 12, 2001 | Feb 08, <u>2002</u> |         |

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# Employment Software for Recruiters and HR —



Intelligent Resume Input System (IRIS).



# • Resume Interpretation



IRIS is an expert system that reads and interprets the contents of resumes. It is an automated data entry vehicle that accurately extracts important information and stores it into the R4W database.



Detailed personal, education and employment history is extracted. Skills are extracted using all known combinations of words, phrases, acronyms and abbreviations.

# Technology<sub>/</sub>

**Products** 

# Rules and Knowledgebases



IRIS uses built-in rules, clues and knowledgebases to process resumes. For instance, if IRIS automatically determines that a resume is for a medical person, then it will use a medical knowledgebase to extract skills and job functions. Knowledgebases are totally user-definable and IRIS includes an extensive starter set of skill and job codes for almost any industry.



Download and print our brochure in MS/Word format.

# Careers

# • Data Extraction



The extraction algorithms in IRIS will locate and extract the following information, if present:



- Full Name
- Address
- Ocity, Province/State, Postal Code, Country
- Home Telephone Number
- Work Telephone Number
- O Cellular or Other Phone Number
- Fax Number
- Home E-Mail Address
- Work E-Mail Address
- Objective
- Educational Backgrounds, including
- Educational Institutions
- Majors
- Degrees
- Graduation Years
- Grade Point Averages
- Employment History, including
- Employers
- Job Functions
- Job Titles
- Start and End Dates
- Skills
- Keywords (non-trvial words)

### Screen Shots

- Main Screen & Primary Extraction
- Education Extraction
- Employment Extraction
- Skills Extraction
- Ouplicate Detection
- Resume Sources
- Aliases

# • Features Summary

### **RESUME INPUT**

Scanner Fax

E-Mail

Direct Mail Box Read Resume Detective

Word Documents

Text Files RTF Files

## **RELATIONAL DATABASES**

MS/SQL Server

Oracle Sybase

Sybase

# **DUPLICATE DETECTION**

By Name

By Phone Number

By Address Portions

Defer, Replace, Add & Merge Modes

# SKILLS EXTRACTION

Automatic Classification

Automatic Knowledgebase Selection

Aliases and Acronyms

### ADDITIONAL FEATURES

Event Recording Multiple Sources

Visual Interface

Ownership Enforcement

Tandem Mode

**Batch Processing** 

Dossier Attachment

Fax Header Removal

Defer Queue

Inferences & Associations

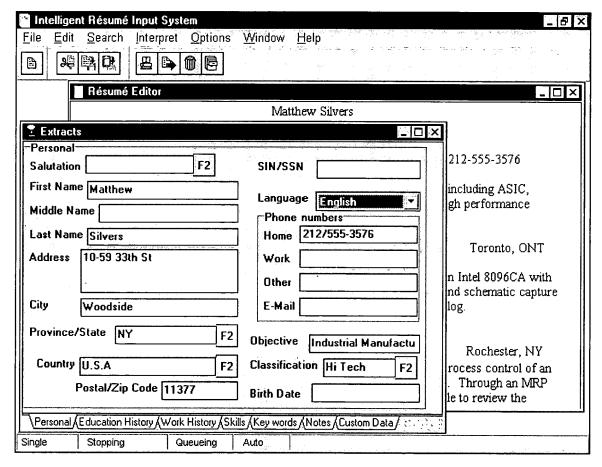


# IRIS - The Intelligent Résumé Input System

IRIS is a sophisticated piece of Résumé Processing Software for MS/Windows<sup>un</sup> (NT/95/98). IRIS feeds on résumés to extract relevant applicant information for immediate use by your recruiters. It relieves your administrative staff of the time-consuming task of gleaning important details from applicant résumés.

IRIS performs the job of interpreting, classifying, categorizing and filing each résumé in less than 30 seconds. Data is extracted and maintained in a relational database. IRIS also indexes every non-trivial word in each résumé for later retrieval. Résumés may be obtained via fax, scanner, e-mail, word processor, clipboard and the Internet. IRIS also knows about variations of spellings, acronyms and aliases, so that every possible way of representing information is fully extracted and searchable.

Once processed by IRIS, Recruiter 4 Windows (R4W) is used to manage your valuable inventory of applicants and match them to your job openings. The R4W/IRIS combination gives your organization the power to economically take advantage of a goldmine of information.



IRIS sample screen showing a résumé and one of the multiple extract windows. Personal information that has been extracted from the résumé is shown on top. Other tabbed pages store employment, education, skills and keywords. Notes and special information (such as source and routing, among others) can be added as required.

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# **IRIS FEATURES & BENEFITS**

### **IRIS Extraction**

IRIS takes the contents of a résumé and automatically extracts:

☑ full name

☑ complete address

☑ work phone number

☑ alternate phone number

☑ e-mail address

☑ job objectives

☑ education details, including

☑ university or school attended

☑ major or course

☑ degree or level

☑ grade point average

☑ work history details, including

☑ employer

☑ Job title

☑ Job classification or function

☑ start and end dates

☑ skills and aliases (user-defined)

☑ associated and inferred skills

☑ non-trivial words as indexed keywords

### **Candidate Profiles**

IRIS automatically creates an accurate candidate profile record from this data. IRIS can also

☐ assign tracking events

☐ route the résumé to a specific recruiter

☐ attach a dossier copy of the résumé

☐ assign default values such as source and owner

With both a résumé and its categorized contents stored within The Recruiter's relational, client/server database, your recruiters will be able to:

☐ match candidate against job openings

 $\hfill\square$  find candidates by searching the extracted data

☐ search against text within the résumés

work with the organized contents of the résumés

☐ view an on-line text copy of each résumé

Not only can searches be performed against the database, but they can also include keyword searches of the entire set of résumés as well. This dual searching permits maximum flexibility in reviewing candidates.

### **Benefits**

Your company will benefit from the time and cost savings associated with on-line résumé processing. These savings will result from minimal data entry, instant letter writing, instant access to résumé text and instant access to applicant data. Your administrative burden will be reduced and paper traffic and loss will be kept to a minimum. Recruiter 4 Windows with IRIS provides a truly cost-effective solution for processing résumés and maintaining an accurate candidate pool.

### **Cost-Effective Automation**

Increase productivity and decrease costs concurrently through:

☐ Rapid access to details and/or résumé text

Find candidates by searching a database and/or by searching for keywords or text within résumés. You have total flexibility in search methods.

☐ Instant viewing of on-line résumés

Pull up each eligible résumé with a mouse click, without losing time searching through your paper files or e-mails.

□ Résumé sharing without risk of loss

With less paper or e-mails to handle, no more résumés will be lost or hidden in other people's desks.

☐ Reduced administrative overhead

Get your candidate data on-line faster than by any other means. No entering of data and no retyping of a résumé.

□ Organized information

Data is transferred from a résumé and placed directly into the appropriate fields. Each candidate record is consistently organized with skills and employment categorized as needed. A dossier attachment is automatically created for MS/Word résumés.

☐ Accurate tracking of the hiring process

Respond to applicants' and managers' questions. Know what stage any applicant is in. Track the acitivies associated with a résumé.

### Other IRIS Features

☐ knowledge-based extraction

☐ duplicate candidate detection

☐ classification by industry

☐ batch processing & unattended tandem modes

☐ extensve industry knowledgebases

☐ defer modes for unacceptable résumés

☐ associations infer other skills

### **IRIS Interfaces**

IRIS currently interfaces with Recruiter 4 Windows using the MS/SQL Server database and R4W/SE and R4W/HR using Paradox.

As of September 1999, plans are under way to create a completely stand-alone version of IRIS that will interface with existing recruiting products and in-house databases as well as Internet-based résumé collection processes.



Enter Web Address: http:// All 🗗 Take Me Back Adv. Search Compare Arci

Searched for http://www.recruiter.ca/recruiter/iris.html

17 Results

<sup>\*</sup> denotes when site was updated.

| Search Results | s for Jan | 01, 1996 | - Jul 08, | 2003 |
|----------------|-----------|----------|-----------|------|
|----------------|-----------|----------|-----------|------|

| 1996    | 1997    | 1998    | 1999                           | 2000  | 2001   | 2002         | 2003    |
|---------|---------|---------|--------------------------------|---|--|--------------|---------|
| 0 pages | 0 pages | 0 pages | 2 pages                        | 6 pages   | 8 pages  | 1 pages      | 0 pages |
|         |         |         | Oct 13, 1999 *<br>Nov 15, 1999 | Feb 26, 2000 * Mar 08, 2000 Jun 08, 2000 * Aug 23, 2000 Oct 16, 2000 Oct 18, 2000 | Jan 07, 2001<br>Feb 09, 2001<br>Apr 01, 2001<br>Apr 09, 2001<br>Jun 22, 2001<br>Aug 20, 2001<br>Nov 19, 2001<br>Dec 18, 2001 | Feb 17, 2002 |         |

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# The Recruiter 4 Windows.

# Home:

### Recruiter 4 Windows

# Your Vision

R4W is a comprehensive, highly integrated recruitment software system that provides total candidate, client, contact and job opening management. A relational planner tracks events and activities from anywhere in the system.

# Our Focus

R4W operates in today's world of client server and wide area networks using the latest industry standard operating system and RDBMS platforms. The optional Internet Assistant modules provide secure twoway access via the internet.

# **Products**

Technology)

Download and print our brochures page 1 and page 2 in MS/Word format.

# Clients

# Screen Shots

# Support

- Main Screen
- Functions
- Hierarchical Searching
- Keyword Searching
- Search Results
- Free Stuff

Contact: Us

Careers

- Agency Applicant
- Applicant 2
- Applicant 3
- Candidate Quick View
- Job Openings List
- Agency Client Quick Add
- Agency Job Order
- HR Vacancy
- Events
- Agency Planner
- Agency Placement
- Job Openings Manager
- HR Hiring
- Reports
- Lookups

# Features Summary

**RESUME INPUT** 

SCANNER, FAX, E-MAIL, KIOSK

**SEARCH BY** 

ADDITIONAL FEATURES

CLIENT/CONTACT

**MANAGEMENT** 

INTERVIEW TRACKING

**EVENT TRACKING** 

EXTRACTED INFORMATION INDEXED RESUME TEXT RETRIEVAL HIERARCHICAL LOOK-UPS RATED SKILLS

RELATIONAL DATABASE MANAGEMENT MS - SQL Server

WEB ACCESS
JOB ORDER POSTING
INTERNET ASSISTANTS

JOB ORDER/VACANCY
TRACKING
SKILLS INVENTORY
DOSSIER - DOCUMENTED
MANAGEMENT
INTEGRATED DAILY PLANNER
CRYSTAL REPORTS
BUILT-IN REPORT WRITER

TAILORING
"LOOK and FEEL"
TERMINOLOGY
LOOKUP CODES (SKILLS, JOBS, etc.)
SCREEN LAYOUT
DATABASE
FUNCTIONS
WORKFLOW
NEW FIELDS

# Recruiter 4 Windows

# "Success is a reflection of style"

Your standing in the recruitment industry is as much a factor of who you know, as it is of how you present yourself and your company. Your success is characterized by how your unique style of recruiting gives you that edge over your competitors. *Your style makes you successful*. Recruiter 4 Windows (R4W) is a recruitment productivity tool that will enhance that success.

### THE RECRUITER PHILOSOPHY

The design of R4W is based on the reality that no two recruiters are exactly alike in style, approach or needs. R4W is formulated to let you maximize your style without changing it. It is a system that is tailored to your requirements.

### ALL NEEDS ARE NOT THE SAME

Track as little or as much information as you need. Instruct R4W to perform actions on your behalf. Let it react when scheduled activities don't occur. Administer your day-to-day workflow automatically. Empower yourself to make the most out of your day.

## **R4W FEATURES**

- applicant tracking
- client management
- job order management
- activity management
- search & match
- reporting
- rated skills
- letter mail/merge
- daytimer & planner
- actions & reactions
- resume search & view
- keyword search
- hierarchical search
- document dossiers
- security & ownership
- quick power bar
- extensive lookup codes
- multi-user, client/server
- Windows 95/98/NT

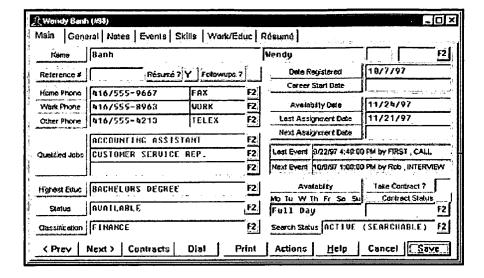
# THE TECHNOLOGY

Recruiter 4 Windows is a comprehensive, highly integrated recruitment software system that provides for total candidate, client, contact and job order management. The relational planner tracks events and activities - past, future and expected. A placement function completes and extends the hiring cycle by enforcing rules and follow-ups.

Key to R4W is its customizability. It's our ability to adapt the system to your needs. Every customer uses the same underlying program, yet each customer becomes unique through tailoring of the shells around the executable. These shells include screen layout, database fields, reports, terminology, lookup codes, menus, functionality and workflow.

R4W is integrated with IRIS, the Intelligent Resume Input System for complete resume classification and processing.

R4W operates as a client/server application and may be extended to provide restricted Web access and job postings via the Internet.





Enter Web Address: http:// All 🖸 Take Me Back Adv. Search

Searched for http://www.recruiter.ca/recruiter/r4w.html

16 Results

Note some duplicates are not shown. See all.

\* denotes when site was updated.

# Search Results for Jan 01, 1996 - Jul 08, 2003

| 1996    | 1997    | 1998    | 1999                           | 2000   | 2001   | 2002         | 2003    |
|---------|---------|---------|--------------------------------|--|--|--------------|---------|
| 0 pages | 0 pages | 0 pages | 2 pages                        | 6 pages  | 6 pages  | 1 pages      | 0 pages |
|         |         |         | Oct 13, 1999 *<br>Nov 15, 1999 | Feb 26, 2000<br>Mar 03, 2000<br>Jun 09, 2000<br>Sep 18, 2000<br>Oct 16, 2000<br>Oct 19, 2000 | Mar 03, 2001<br>Apr 01, 2001<br>Apr 06, 2001<br>Jun 03, 2001<br>Oct 07, 2001<br>Dec 14, 2001 | Feb 13, 2002 |         |

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